



January 1, 2019

Mr. Tom Orr
Northwest Exteriors
11200 Sun Center Drive
Rancho Cordova, CA 95670

Dear Tom,

On behalf of Four Seasons Building Products, I would like to extend my heartiest congratulations to **Northwest Exteriors** for your outstanding marketing, sales and installation performance record with our Elitewood brand of patio covers in **2018**. **Northwest Exteriors** has once again earned the prestigious status of being a Four Seasons Building Products **“Elite Pro” Dealer for 2019**.

As an **“Elite Pro”** Four Seasons dealer, **Northwest Exteriors** can offer both our **Elitewood “Ultra-Series”** and **“Classic-Series”** patio covers. Your outstanding sales history and national sales ranking has earned your company this preferred dealer status. This is a special honor that is not extended to all of our dealers.

As you are well aware of by now, the **“Ultra-Series”** patio cover featuring a Valspar **Kynar-500** advanced coating system is the highest quality patio cover product on the market. Our **“Ultra-Series”** Lifetime Warranty is the strongest in the industry which includes a **30-year** Non-Proration period, **10-year** Labor Reimbursement and most of all, a warranty that covers Chalking and Fading. **“Ultra-Series”** is the ultimate maintenance-free aluminum patio cover available anywhere!

According to recently released figures, your company now ranks in the top **One (1%)** of dealers in the United States for overall sales by a Four Seasons Building Products factory authorized dealer in **2018**. Four Seasons Building Products has over **3,000** dealers nationwide! Your sales of our Elitewood Patio Cover Products rank **Northwest Exteriors** among our **Top-20** dealer/contractors in the United States and ranks you within the **Top-8** dealer/contractors in the State of California.

You and your entire organization deserve to be very proud of this accomplishment. Four Seasons Building Products is very fortunate to have a first class operation such as **Northwest Exteriors** representing our fine line of high quality patio products.

Keep up the outstanding work and let's make **2019** another year of excellent sales and unsurpassed installation performance from **Northwest Exteriors**.

Mike Bonasoro
Western Region Sales Manager
Four Seasons Building Products

FOUR SEASONS BUILDING PRODUCTS

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